

A message from
**Queensland Government
Procurement**



Opportunities to supply to Queensland Government - changes to QTenders

Dear Business Partner

As a registered supplier on the Queensland Government's QTenders platform, we are excited to share a new initiative with you. Our goal is to make the current tendering processes easier and help you to stand out to Queensland Government buyers.

Introducing the Queensland Procurement Solution

Powered by VendorPanel, you can have access to a simple, easy-to-use portal where one registration opens the door to numerous opportunities. Now, you can find and respond to business opportunities from Queensland Government agencies, Government Owned Corporations, and Statutory Bodies all in one convenient spot.

Create your free supplier profile

Simply visit the [Supplier Portal](#) to create your free profile on VendorPanel. This platform will help your business get noticed by government buyers searching for products and services like yours. You can explore tender opportunities and respond to requests for quotes and proposals. After registering, you can elect to receive real-time notifications about upcoming opportunities that match your capabilities and services.

Importantly, use of this integrated platform will not attract a fee or charge for your business to quote or tender, and there are no charges to supply through Queensland Government procurement arrangements or panels.

Already have a VendorPanel profile?

If you already have a profile on VendorPanel, there's no need to create a new one. You should review and optimise your existing profile by:

- registering in all supply categories (Marketplace Lists) that match your business capabilities
- updating your notification preferences
- adding your Region(s) of Service for targeted notifications
- adding colleagues who support your tender process or represent regional and other office locations.

More detailed guidance on updating and optimising your profile can be found on the Supplier Portal website.

Transition from QTenders

While we transition to the Queensland Procurement Solution, please keep your QTenders registration active. Agencies will continue to use QTenders until they migrate to the new solution. You will see tender opportunities published through the Queensland Procurement Solution also appearing on QTenders, but you will need a VendorPanel profile to access and respond to them. Once everyone has migrated, a new refreshed QTenders website will be published that will integrate with VendorPanel.

This is more than just a change in procurement processes; it's our commitment to fostering a business-friendly environment that prioritises accessibility, transparency, and opportunity. For more information and to register, please visit [Supply.qld.gov.au](https://supply.qld.gov.au).

Separately, I'd also invite you to [register to receive updates](#) on meet-the-buyer events, roadshows, and changes to our policies.

Best regards

Andrew Bennett
Deputy Director-General
Queensland Government Procurement
